



Clinical Optimization Breathes Life into Health System's Pharmacy Benefit

The Challenge

A hospital system with over 1,300 members was managing very high annual pharmacy costs and an excessive PMPM. With such high spend, it was looking for ways to reduce the impact of high-cost and low-value medications on the plan while minimizing member disruption. The health system needed a partner with proven experience in benefit optimization to assist in finding ways to improve employee health while balancing the main challenges that a hospital system faces with its pharmacy benefit.

\$1.9M Annual
Pharmacy
Spend

\$124 PMPM



The Solution

After conducting a Comprehensive Clinical Pharmacy Analysis using RxBenefits' proprietary data analytics software, RxAnalyzer, the experienced RxBenefits Strategic Markets and Clinical Services teams knew how to tailor the hospital system's pharmacy benefits to achieve its goals. The solution included implementing a combination of components from RxBenefits' Clinical Advantage Program (CAP) to reduce the number of high-cost claims with the lowest member impact.

Formulary Optimization with Low Clinical Value Drug Exclusion prevented unnecessary drug spend by removing non-essential, high-cost, low clinical value drugs from the formulary.

RxBenefits' clinical team continually monitored drugs in the market and updated the low clinical value drug list throughout the year, which resulted in additional value for the health system.

High-Dollar Claim Reviews provided umbrella protection by guarding against unnecessary spending on high-cost brand and specialty medications.

RxBenefits' clinical team provided additional oversight for high-cost prescription drug claims. The health system gained insight into the specific drugs contributing to its monthly plan cost PMPM and limited its exposure to unnecessary spending on medications that had clinically appropriate lower-cost alternatives.

Manufacturer Assistance Program for Specialty Medications enabled the health system to maximize the available assistance funds and offset costs while protecting its plan design.

RxBenefits tracked each member's true out-of-pocket expenses while applying manufacturer dollars to reduce both the plan's and members' costs.



Overall Optimization Results

By adjusting its clinical programs, the health system was able to achieve significant savings. RxBenefits' Clinical Advantage Program allowed it to achieve its goal of improving employee health with minimal member disruption, all designed specifically for hospital clients.

78% Decrease in Low
Clinical Value PMPM

\$4.41 Decrease in Non-Specialty
High-Dollar Claim Review PMPM

\$149K Savings from
Manufacturer
Assistance Program

\$8.07 Decrease in PMPM
from Clinical
Advantage Program

\$256K Total Savings from
Clinical Advantage Program



STOP the
Impact of
Wasteful
Medications



Are you paying too much for your pharmacy benefits? To learn how we can help you lower costs and improve care, contact your local business development executive.

800.377.1614
RxBenefits.com